

Message Text

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PAGE 01 STATE 310177
ORIGIN EB-08

INFO OCT-01 AF-10 ISO-00 CAB-02 CIAE-00 COME-00
DODE-00 DOTE-00 INR-07 NSAE-00 FAA-00 L-03 /031 R

DRAFTED BY EB/OA/AVP:GGRIFFITHS:SP
APPROVED BY EB/OA:JMAGNOR, ACTING
CAB:FMURPHY
AF/E:RWBAKER(PHONE)

-----041740 301709Z /43

P 301652Z DEC 77
FM SECSTATE WASHDC
TO AMEMBASSY NAIROBI PRIORITY

CONFIDENTIAL STATE 310177

E.O. 11652: N/A

TAGS: EAIR, KE

SUBJECT: RESPONSE TO KENYAN APPROACH FOR LOWER FARES
BETWEEN U.S. AND KENYA

REF: NAIROBI 15315

1. DEPARTMENT HAS DISCUSSED REFTEL WITH CAB AND WITH
PAN AM. EMBASSY MAY USE FOLLOWING AS TALING POINTS IN
REPLY TO GOK INQUIRY RE LOWER AIR FARES:

A. THE USG SHARES THE UNDERSECRETARY'S INTEREST IN LOW
FARES. WE ARE COMMITTED TO AN AVIATION POLICY WHICH
FEATURES LOW FARE, COMPETITIVE INTERNATIONAL AIR
SERVICES. WE ENCOURAGE AIRLINES TO EXPLORE, PROPOSE
AND IMPLEMENT THE LOWEST LEVEL OF FARES AND RATES WHICH
CAN BE ECONOMICALLY JUSTIFIED.

B. THE FEDERAL AVIATION ACT DOES NOT AUTHORIZE CAB TO
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PAGE 02 STATE 310177

SET INTERNATIONAL FARES OR RATES. THE INITIATIVE FOR
SETTING THEM RESTS WITH EACH AIR CARRIER. THE ACT
AUTHORIZES THE CAB, SUBJECT TO STAY OR DISAPPROVAL BY

THE PRESIDENT, TO SUSPEND FARES AND RATES THAT DO NOT
MEET THE CRITERIA OF THE ACT.

C. ACCORDINGLY, DISCUSSIONS RE LOWER FARES ARE NOT A MATTER FOR GOVERNMENT TO GOVERNMENT NEGOTIATIONS. INSTEAD, THEY MUST INITIALLY BE UNDERTAKEN, IN THIS CASE, BETWEEN PAN AM AND GOK. ANY FARE THEN PROPOSED BY PAN AM WILL BE EVALUATED BY THE CAB BEFORE IT MAY BECOME EFFECTIVE.

2. ACTION REQUESTED: EMBASSY SHOULD RESPOND TO MOPC DRAWING ON FOREGOING FOR GUIDANCE. IDEA TO EMPHASIZE IS THAT GOK MUST BE POINTED IN PAN AM'S DIRECTION RE THIS QUESTION.

3. COMMENT: AT THIS POINT, GOK INTEREST SEEMS TO BE ON INFORMAL BASIS. ALSO, IT IS OFTEN THE CASE THAT AVIATION AND TOURISM INTERESTS IN A COUNTRY DO NOT ALWAYS SHARE THE SAME VIEWPOINT RE WHAT IS APPROPRIATE OR DESIRABLE LEVEL OF FARES. EMBASSY SHOULD ATTEMPT TO ASCERTAIN LEVEL OF GOK INTEREST BEHIND MOPC REQUEST.

CHRISTOPHER

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Message Attributes

Automatic Decaptoning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIR FARES
Control Number: n/a
Copy: SINGLE
Sent Date: 30-Dec-1977 12:00:00 am
Decapton Date: 01-Jan-1960 12:00:00 am
Decapton Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE310177
Document Source: CORE
Document Unique ID: 00
Drafter: GGRIFITHS:SP
Enclosure: DG ALTERED
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D780003-0319
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t1977123/aaaaacau.tel
Line Count: 81
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 8e2f49fe-c188-dd11-92da-001cc4696bcc
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Original Classification: CONFIDENTIAL
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Original Previous Classification: n/a
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